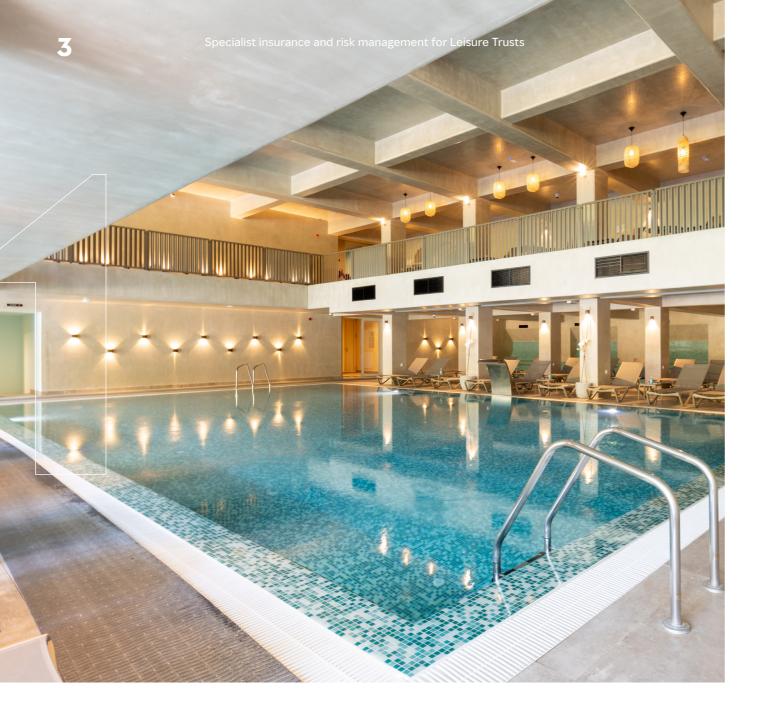




We have structured a team which we believe gives us the ability to provide the full range of services which we know that Leisure Trusts require, from specialists who understand your industry in detail.



# **Understanding your risks**

The range of sport and recreation facilities offered by Leisure Trusts whether they are single or multi site, wet or dry can be extensive. Add to this the links that most Trusts have with their local authority and you have an insurance risk landscape that requires specialist advice.

Risk identification, control and management tend to be a day to day challenge in any environment where members of the public are using a wide range of services and facilities. Working with a supplier who truly understands your business and has the insight and specialist knowledge to support a comprehensive risk management and insurance programme adds significant value.

# **Serving the world of sport and leisure**

- We're one of the UK's leading sport and leisure insurance brokers.
- Dedicated and personal service.
- Team of sports and leisure insurance specialists.
- Chartered insurance brokers.
- Wealth of knowledge working with a number of Leisure Trusts across the UK.

**L** Risk identification, control and management tend to be a day to day challenge in any environment where members of the public are using a wide range of services and facilities.

# Innovation is our game plan

When you operate a Leisure Trust, you need an insurance policy that is fit for purpose and provides a solid defence against loss and litigation.

We have the ability to design specialist insurance programmes and membership schemes with access to leading insurers and bespoke wordings that are specific to sporting activities.

Cover can include, but not limited to:

- Public/products liability protection against legal liability for bodily injury to third parties and/or their property including nuisance, trespass or interference.
- Employers liability cover is mandatory if you have at least one employee; it covers legal liability resulting from employees' or volunteer' work-related injury or disease.
- Trustees directors and officers cover includes protection from claims bought against trustees, directors, officers and committee members for wrongful acts and their accompanying legal costs.

- Personal accident cover extends protection to your employees and/or officials in the form of fixed monetary benefits which can include cover for death or injury.
- Property cover protects buildings, pitches and any other sites that you may manage, for which you are responsible. If you operate a stadium, you will also want to look into stadium specific cover.
- Loss of revenue cover provides protection for your business in the event of an incident which causes a reduction in revenue resulting as a consequence of an insured loss.
- Contents cover encompasses what is contained on the property, including cover on an "all risks" basis for electronic and portable equipment.
- Cyber risks cover encompasses damages due to a wide variety of cyber risks like loss of information, cyber terrorism and business interruption due to the failure of the computer systems.
- Legal expenses cover defrays the potential costs of legal action bought against your organisation.
- Motor cover is mandatory and shields your organisation from risks that go along with having one or more vehicles.

# **ADDED VALUE**

# A risk management approach

Whatever the size, nature or location of a Leisure Trust it will face operational, strategic and regulatory risks. Risk management has become a fundamental requirement of good management in every aspect of all business and is practiced at all levels.

We recognise that no two facilities/ trusts are the same, so produce bespoke risk management and insurance programmes for many clients.

Effective risk management can help to reduce exposure to preventable losses and can result in lower insurance premiums. We advise programmes aimed at targeting those areas where investment will reduce claims activity and overall insurance costs.

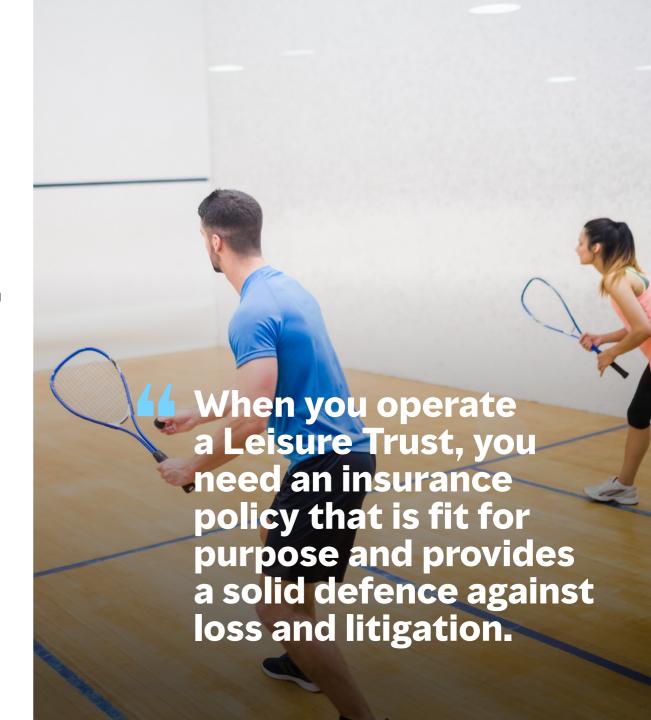
Our support services are designed to help our clients improve safety and security. The aims are to:

- reduce accidents involving customers, staff, spectators, volunteers, visitors and other third parties.
- mitigate losses in the event of an adverse incident.
- design a business continuity plan for use in a major disaster.

Such support may be provided in the form of published materials and by introducing the services of our risk management team.

Typical topics include the following:

- Customer safety
- Property
- Security
- Cash handling
- Business continuity planning
- Business interruption
- Cyber risks
- Health and safety
- · Participant risk assessments.



# Risks are assessed and a plan to treat or modify these risks is determined to achieve acceptable risk levels.

Review of the risk management plan and risk register to monitor, track and review risks.

Risks are assessed and a plan to treat or modify these risks is determined.



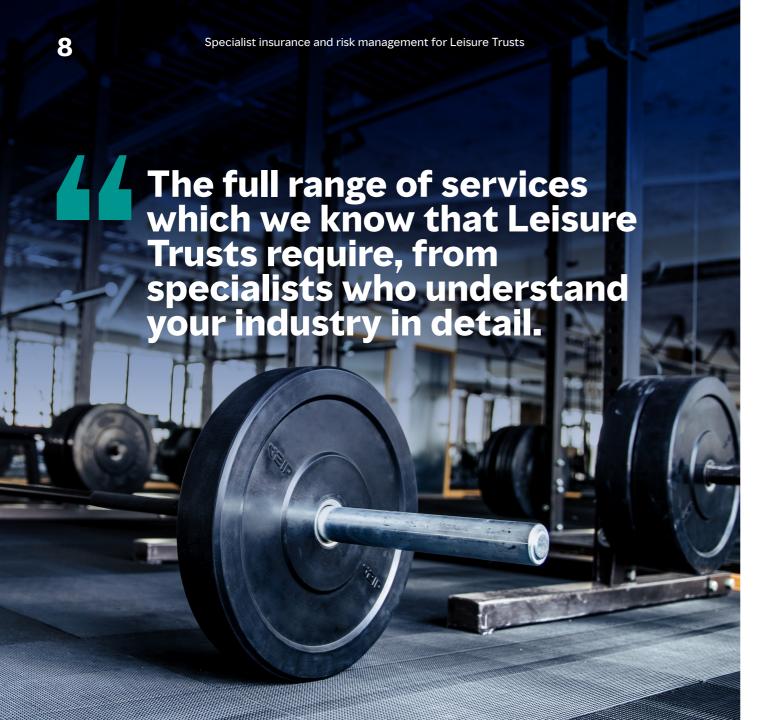
Don't just take our word for it...

# WE'VE BEEN RECOGNISED FOR **DELIVERING EXCEPTIONAL SERVICE TO OUR CUSTOMERS**

South Downs Leisure have been working with Marsh Sport, since the inception of the trust and they continue to procure excellent value insurance and risk management services for all our managed leisure facilities. As a specialist in the leisure field, their attention to detail and understanding of this market provides both confidence and the required ongoing support of a dedicated account manager. I would highly recommend their services if you're looking for cost effective, tailored insurance cover.







Our philosophy towards client servicing is based upon personal responsibility. All our staff provide the highest level of expertise and service which our clients have a right to expect. A dedicated client service team, bringing together many areas of expertise, is your guarantee of consistent high quality service delivered professionally.

We have the quality and depth of talent in our team which distinguishes us from our competitors. We have structured a team which we believe gives us the ability to provide the full range of services which we know that Leisure Trusts require, from specialists who understand your industry in detail.

# **Chartered status**

Chartered status is an exclusive title only awarded to firms which meet certain rigorous standards of professionalism and capability. All Chartered Insurance Brokers commit to the CII's Code of Ethics, reinforcing the highest standards of professional practice in their business dealings.

# **Specialist expertise**

We currently work with a number of Leisure Trusts and our approach aims to support long term stability in insurance costs by targeting areas where claims activity can be reduced through effective risk management programmes.



# **Meet the team**

Contact us to find out more about the products and services we can provide.

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# **Marsh**

# **Specialists in sport**

We have dedicated teams across the UK offering insurance broking and risk management advice to the world of sport, entertainment and leisure industries. We are amongst the market leaders in the provision of insurance intermediary and risk management services in the sport sector. For more information visit marshsport.co.uk.

# **About Marsh**

Marsh is the world's leading insurance broker and risk advisor. With around 45,000 colleagues operating in 130 countries, Marsh serves commercial and individual clients with data-driven risk solutions and advisory services. Marsh is a business of Marsh McLennan (NYSE: MMC), the world's leading professional services firm in the areas of risk, strategy and people. With annual revenue nearly \$20 billion, Marsh McLennan helps clients navigate an increasingly dynamic and complex environment through four market-leading businesses: Marsh, Guy Carpenter, Mercer and Oliver Wyman. For more information, visit marsh.com, follow us on LinkedIn and Twitter or subscribe to BRINK.

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